

Essential Questions for Every Bride-to-Be: Decor Edition

Availability and Booking:

- Are you available on [insert date(s)] at [insert time(s)]? How soon do I have to reserve this date?*
- Can we see a stock of your inventory in pictures and in person?*
- What is required to book you for my wedding date?*
- Do you require a security deposit (or the full amount) to reserve this date?*
- Can you please send me a contract/written agreement as confirmation of what is included in our package?*
- Will you personally be at my wedding or will you send others? Can we meet with the decorators before the wedding day as well (if your main contact person is a sales representative and non-decorator)? ***You may want to discuss specifics with the people coordinating your décor the day of if your contact person will not be there personally.*
- How early do you set-up for an event?*
- Are there any additional day-of charges I should know about?*
- Who is responsible for removing the decorations? Is the removal of the décor covered in our package or are there any additional fees?*

Background and Experience:

- What is your background in décor? Have you decorated many South Asian weddings?*
- Can I see pictures of your portfolio- particularly stage and table décor?*
- Do you have a website or blog I can check out?*
- Do have any reviews from your past clients on WeddingWire or the like? Can I speak to any of your past clients?*
- Has your work been published in any wedding blogs or magazines?*
- Have you worked with any of our venues before?*

**** If the decorator is fairly new and lacks experience, you may be able to negotiate a lower price. Discuss the opportunity your wedding presents, in the context of your professional photography, for the decorator to showcase their work and advertise their business to new clients.*

Package Questions:

- Have you decorated more intimate style or large scale weddings? What is your level of experience with a wedding with (insert number of guests)?*
- Do you include table covers, charger plates, etc?*
- How do your packages work for multi-day weddings?*
- What are your available packages or current deals/specials? Are there additional discounts if our wedding is not in peak season?*
- Are floral arrangements covered in your packages? (If not) Do you have any recommendations for florists you have worked with in the past?*

Style and Supplies:

- Should I bring in photos of stage designs I like? Can you copy a centerpiece idea from a picture I provide?*
- Have you decorated any weddings with a theme? Can you provide pictures of weddings you've decorated with a similar style to what I have in mind? ***Ask for pictures of recent weddings decorated on the same budget and in a similar venue as your own.*
- Can we see pictures of stages, aisles, centerpieces, entrances, sweetheart tables, candy buffets, cocktail tables, etc. that you've decorated with our theme or color scheme?*
- What stage props and centerpieces do you have available to use in the décor? Are candles and gem accents included/provided?*
- If flowers are provided, can I request or show you specific designs I have in mind? Do you have any examples of past floral centerpieces you've had at weddings?*

Payment:

- What is the "door" quote for everything we've discussed for our wedding package? What exactly is included in this charge?*
- Do you offer a payment plan for your services? When is the final balance due?*
- What is your preferred form of payment? Are there any discounts available if we pay in cash?*
- Is our security deposit nonrefundable? What is your cancellation policy with regards to deposits and refunds?*